

Justin T. Barnes, FHIMSS

Justin is a board member and president of PreciseMDX as well as founder of the Health Innovation Think Tank. He is also the host of healthcare's most popular weekly syndicated radio show "This Just In".

Justin has over 25 years of experience in accelerating companies, associations, and industries. He brings essential expertise from hi-tech & Silicon Valley start-ups to industry-leading Fortune 5 and Global 300 corporations.

In Justin's most recent Laboratory Business Management Solution company, PreciseMDX, his leadership has led to 1,100% ARR growth and positioned the company as an innovative SaaS leader in patient engagement, interoperability, workflow, revenue cycle optimization and business intelligence. In Justin's previous Digital Health, Patient Experience and Virtual Care venture, as board member and chief growth officer of Qure4u, he led revenue growth of 2,800% over 3 years and helped scale the business to national leadership.

Before Qure4u, Justin assisted Greenway Health with revenue growth from \$1M annually to \$150M in annual revenue. During that tenure, Justin and his team also built Greenway into a nationally respected power-brand in healthcare and helped navigate the company through a successful NYSE IPO that subsequently sold twenty months later to Vista Equity Partners as the centerpiece of a \$1.2B health IT and services roll-up. Today, Greenway Health is a Vista Equity Partners flagship portfolio company valued over \$2.6B.

Justin has formally addressed and/or testified before Congress, the White House as well as the last five Presidential Administrations on more than twenty occasions with statements relating to alternative payment & care delivery models, digital health, value-based care, connected health, virtual care, precision medicine, population health, consumerism, revenue cycle management, interoperability, innovation and the globalization of healthcare. Barnes is a regular public speaker on these issues and has appeared in more than 3,000 journals, magazines, and broadcast media outlets.

Barnes majored in Legal Studies and holds a BA & BS from the University of Massachusetts at Amherst. He holds a Certificate of Diagnostics from Emory's School of Medicine and is also a HIMSS Fellow. Justin proudly served Rotary International as a Board Member and Chairman of Public Relations for the Amherst Rotary Club. He is also a veteran, having served in the United States Army within Infantry (11B) & Communication (31M) Units.

Industry & Governance Positions

Co-Founder, Health Innovation Think Tank (HIThinkTank)
Chairman Emeritus of the HIMSS Electronic Health Record Association (EHR Association)
Board Member, GA HIMSS
Co-Founder & Director, Mobile Health Consortium
Co-Chairman, Accountable Care Community of Practice (ACCoP)
Board Member, Bipartisan Policy Center Task Force on Delivery System Reform & Health IT
Board Member, The Sequoia Project (*formerly Healthway*)
Co-Founder, The Sequoia Project's Carequality
Co-Founder & Board Member, CommonWell Health Alliance
Co-Founder & Board Member, Integrating the Healthcare Enterprise (IHE-USA)
Board Member, National Science Foundation (NSF) Body of Knowledge Advisory Board
Fellow, Healthcare Information Management and Systems Society (HIMSS)
Member of National Governors Association (NGA) Health Information Protection Task Force
Member of HIMSS Veterans Career Service (VCS) Advisory Council
Member, Healthcare Transformation Alliance (HTA)